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IN-HOUSE AND PUBLIC OPEN COURSE TRAINING

Anti-Corruption Initiatives training Program

Procurement Tools, Methodologies & Good Practices

November 13 - 15 2019 | Mombasa-Kenya

6 CPD
Points
for KISM
members

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PROGRAM PARTNERS:

- Kabarak University
- Leading Women of Africa
- Georgia Tech Supply Chain and Logistics Institute
- Kenya Institute of Supplies Management
- Supply Chain Business School of Africa
- HOP Academy
- African Procurement Guide
- Kenyan Procurement Guide

Overview

Transparency means an unimpeded visibility. Transparency is paramount in all procurement activities especially public agencies because procurement involves the use of and accountability for public funds. Only when something is truly of a confidential nature, such as proprietary data or sensitive information, such as tender prices offered that belong to a supplier, or proposals being evaluated prior to a contract award, should confidentiality be given a higher priority over transparency while still maintaining an overall transparent process. Purchasing fraud can and does happen to the biggest companies on the planet, and several government examples are legendary. The key to prevention is understanding the data, the changes in market pricing, and purchasing patterns. All functions made easier by digital procurement systems.

Corruption as a function of Procurement and Supply Chain Integrity and Competence

At least 30-90% of Business turnover or Government budgets is spent through a procurement function or process

About the program

"it's for me to buy products, services and works from suppliers that are aligned to my values."

The program is designed to expose participants to the role and influence of procurement in fraud and corruption, effects of corruption in organizations to what is the socio-economic impact of corruption, how procurement and spend management can proactively prevent fraud risks ?

which tools to use, how is it carried out and how can it be reduced? the risks associated with procurement cycle, possible risks they may encounter in the suppliers supply chain and how to detect, avoid or mitigate the risk.

The program is also designed to instill integrity and competence among the participants.

- To fight this vice you have first as government focus on high standards of ethics and values, for example true for Scandinavian countries.
- Second, you have to appoint most talented but also highly paid specialists to critical government and procurement position, thus resulting in reduced inclination for bribes.
- And lastly, government must ruthlessly punish any identified cases of fraud, both against companies and/ or executives, leaders involved. A good example here would be Singapore.

Corruption is a function of the levels of Integrity and Competence of the following but not limited to:

- Procurement, Supply Chain, Finance, Management Teams etc.
- Suppliers (All Tiers)
- Partners (Financial, Business, Government, Auditors etc.)
- Processes and Policies
- Stakeholders, Executives and Business Owners
- Technology (s)
- Strategies, Plans, Budgets etc.
- Regulations and Regulators



Key topics

- ✓ Procurement fraud organization & socio-economic impact
- ✓ Integrity and Competence
- ✓ Proactive ways to detect and prevent procurement fraud
- ✓ Types of procurement fraud and how to spot them
- ✓ General procurement fraud red flags
- ✓ Procurement fraud red flags for public sector
- ✓ Case for development partners
- ✓ Fraud & risk mitigation
- ✓ Procurement lifecycle audit
- ✓ Integrity testing & analysis
- ✓ Skills gaps: competency analysis
- ✓ How to enhance integrity and curb corruption in public procurement.
- ✓ Anti-corruption tools and approaches
- ✓ Programs to Reduce Employee Purchasing Fraud
- ✓ Upstream and Downstream procurement management
- ✓ E-procurement and spend visibility
- ✓ Supplier registration, supply base rationalization and Open Gate policy
- ✓ Spend analytics and management
- ✓ Strategic relationship management- Supplier and Stakeholder
- ✓ Contract and Supplier Performance management, supplier diversity and development
- ✓ Access to public and private sector procurement opportunities (ESD)
- ✓ Big data analytics and proactive procurement fraud prevention (supply base data matches)

“Doctors save one life at a time. In procurement, we can save or kill thousands by one decision”
“In procurement we have the power of life and death and that is a major responsibility.”
Procurement is the single largest instrument in the world to change the world by governments and businesses”.

Create your own In-House Training

Are you looking for something more specific? Create your own In-House Training customized to the specific issues your company and your employees need to understand and resolve. Save time and cost while increasing implementation with an In-House Training held in the privacy of your company.

Read more about In-House Training opportunities

Course Approach, Methodology and Delivery:

We understand that different sectors, industries and organisations have their own unique set of considerations and complexities so we ensure that our training and project management methodologies and communication strategies, the meant solution are tailored to meet specific requirements within aggressive time-frames. We will deliver this training with a combination of the following ways:

1. Skills Gaps Analysis and Assessment
2. Integrity Analysis and Assessment tools
3. Classroom Lecture and Group Discussion
4. Task and Problem solving
5. Supply Chain Simulation and Role Playing
6. Case Studies
7. Coaching and Mentorship

Who should attend?

It is aimed at:

- ✓ CEOs, CFOs, CPO
- ✓ HRDs
- ✓ Middle and Senior management, **particularly those involved in** Operations, Logistics, Warehousing, Supply Chain, Procurement, Finance
- ✓ Head of Departments and tendering
- ✓ Ministers
- ✓ PSs
- ✓ Governors
- ✓ MPs
- ✓ Regional Commissioners
- ✓ CEC, MCAs, etc.



Meet your training course director



Bernard Odote

Managing Director, Executive Director
**House of Procurement Group
Limited**

Benard is the Managing Director House of Procurement and the Executive Director House of Procurement Group Limited. He has 10 years of experience in procurement and supply chain management in industries such as FMCG, Manufacturing, Consulting, Service, ICT and Telecommunications.

Benard's core competencies include: Local Supplier Development, Supplier Relationship Management, Contract Negotiation, Cost Reduction Initiatives, Leadership & Change Management, 7-Step Sourcing Process Knowledge, Sustainable Strategic Sourcing, Cross- functional Team Management, E-Sourcing, Account Management, Cost Modelling & Benchmarking Stakeholder Management, Governance and Risk Management, Planning and Logistics Management.



*Do you need a different topic,
venue or date?*

*Create your own
custom-made training.*

In-House Training

- ✔ Specific industries face specific problems. They require niche information and solutions. **In-House Training** is precisely tailor-made to your needs.
- ✔ Taking place in the privacy of your company, including real-life case studies and best practices, the course is led by an independent industry expert.
- ✔ We find a trainer, draft topics, and then find the premises and dates which match your needs.
- ✔ Provide your employees a unique learning experience without having to leave the office.

*"Knowledge is important,
but implementation is crucial."*



The team behind:

We are delighted to bring you the

Anti-Corruption Initiatives training Program

Click on the ticket below to sign up

Or write to

event.inquiries@fleming.events

to get in touch with a member of
our team



Jacob Gichimu
Training Producer

Monica Jones
Marketing manager

Mombasa

The charming old town is Mombasa's core. Located on the southeast side of the Island, the Old Town testifies to the town's past glory; including the presence of the Portuguese, the Omani Arabs, and the British and their roles in the island's history, especially as evidenced in the architecture. This is where you'd see carved Swahili doors and Arab-style balcony railings sit next to what were once smart British government buildings. The narrow stone alleyways is a good hideaway from the sun when it is at its glory, and one can stroll around to explore the atmospheric alleys; snack at one of the many cafés; and shop for antiques, fragrant oils, spices, and souvenirs.

REGISTRATION

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FROM
~~799 \$~~
699 \$

**Join
The Event**

You will be transferred to secure payment gateway

valid until 31st May 2019

This price does not apply for vendors, solution providers and consultants. To learn more about our partnership opportunities get in touch!